



**Contact:** Lia Conrad  
Dodge Communications  
770-576-2559

[lconrad@dodgecommunications.com](mailto:lconrad@dodgecommunications.com)

## **Navicare Announces New Partnership with Raintree Systems**

*Raintree Systems will leverage Navicare's complete suite of patient and payer revenue cycle management solutions to help healthcare organizations improve operations*

**Atlanta, May 27, 2015**—[Navicare®](#), a provider of web-based billing and payment solutions, today announced a new partnership agreement with [Raintree Systems](#), an Inc. 5000 company providing Practice Management (PM) and Electronic Medical Record (EMR) software. The companies' combined products will enable healthcare providers to efficiently and effectively manage all aspects of the revenue cycle from both a patient and payer perspective.

Navicare helps healthcare organizations of all sizes increase revenue, accelerate cash flow and reduce the costs of managing insurance claims and patient payments. With [Navicare® ClaimFlow™](#) and [Navicare® Payments™](#), Raintree Systems will be able to provide its current and future clients the ability to:

- **Estimate patient financial responsibility at the time of service** without having to enter or manage complex payer contracts, providing patients with price transparency.
- **Secure patients' commitment at the time of service** to pay their medical bills in their entirety or via an automatic payment plan, reducing future bad debt write-offs and increasing cash flow and revenue.
- **Collect patient balances after insurance adjudication** using securely stored card information, reducing the cost of patient statements and collection calls from hired agencies.
- **Manage the entire claims management process**, including patient eligibility verification; primary and secondary claims reimbursement; rejected and denied claims management; electronic remittance posting; claims and remittance reporting and analysis; and patient statement processing.

"We sought a partner that focuses on providing innovative claims management and patient payment solutions, backed by top-notch client service to ensure healthcare organizations have the tools they need to operate efficiently," said Terrence Sims, president and COO at Raintree Systems. "The synergy between our companies is already evident, and we are looking forward to a great partnership with Navicare. Together, we're already helping clients streamline and improve processes, so they can focus on their patients first and foremost."

"We are excited about this great partnership with Raintree Systems and look forward to providing their organization and clients with a complete RCM solution that is proving to be valuable to PM/EMR vendors," said Jim Denny, co-founder and president of Navicare, "Like Navicare, Raintree Systems is committed to providing industry-leading client service, advanced technology and educational resources. Through this partnership, we'll work together to help improve our clients' bottom lines."

**About Raintree Systems**

Raintree Systems, a privately-held corporation, is a provider of Practice Management (PM) and Electronic Medical Record (EMR) software that offers integrated patient registration, scheduling, electronic medical records, E-Prescribing, billing/collections and management reporting within a single application; empowering organizations to improve client/patient care, streamline workflows and enhance profitability.

Raintree Systems has a proven track record of success and customer satisfaction providing PM and EMR solutions to specialty medical fields such as Physical Therapy, Surgery, Behavioral Health, Long-Term Pediatric Rehabilitation, Rheumatology, Bariatrics, Oncology and Billing Service industries. With more than 7,000 implementations and 16,000 concurrent licensed users, our customer base includes commercial, non-profit and government agencies across the US and Canada. For more information, please visit [www.raintreeinc.com](http://www.raintreeinc.com) or call (800) 333-1033.

**About Navicare**

Navicare's web-based healthcare billing and payment solutions help healthcare organizations of all sizes increase revenue, accelerate cash flow, and reduce costs associated with managing insurance claims and patient payments. Serving more than 60,000 healthcare providers nationwide, Navicare's technology solutions automate account receivables processes, including claims management; patient eligibility verification; remittance and denial management including automated secondary claims filing, appeals, and posting; reporting and analysis; and patient payment collections at and near the time of service. Navicare's solutions are supported by its unique 3-Ring® Client Service which guarantees that a client service representative will answer every client call in three rings or less, even during times of transition such as ICD-10. Navicare is the exclusive billing and payment solution of the MGMA AdminiServe® Partner Network and an MGMA Executive Partner. For more information, please visit [www.navicare.com](http://www.navicare.com).

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