



**PRESS RELEASE
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MGMA partners with Navicare to expand financial management insights

Englewood, Colo., Jan. 21, 2014—[MGMA](#), the largest membership association for medical practice managers and executives in the United States, today announced a new executive partnership agreement with Navicare, a healthcare payment solution that helps physician practices, billing companies and hospitals increase profitability through increased revenue, faster cash flow and enhanced staff productivity.

[Navicare](#) is the first executive partner of its kind for the Association within its new executive partnership program, which seeks to leverage the insights and content expertise of medical practice solutions providers of different types to help amplify and augment the existing benefits and resources it provides to its members.

MGMA's partnership with Navicare will enable expanded resources and content for claims management and related aspects of revenue cycle management, a critical area of need for MGMA members given increased financial pressures as a result of sequestration cuts and Affordable Care Act implementation. Navicare is also part of the [MGMA AdminiServe Partner Network](#), which helps save members time when selecting vendors by pointing them to prescreened, peer-reviewed vendors whose products and services deliver the solutions that MGMA members need. MGMA members also receive preferred pricing on AdminiServe partners' products and services.

"Medical practice executives cite financial management issues as some of the most critically important aspects of running a practice. Now more than ever, exemplary practice management is the cornerstone of long-term medical practice sustainability and fiscal health," said Susan L. Turney, MD, MS, FACP, [FACMPE](#), MGMA president and chief executive officer. "Navicare's expertise in their service areas will help provide members with tools and resources to alleviate some of these financial pressures, streamline administrative duties and serve their patients effectively."

"We are pleased to partner with MGMA to help deliver resources to address practice executives' most complex challenges," said Phil Dolan, Navicare's chief marketing officer. "MGMA's national membership base provides us increased access to the largest and most sophisticated group of practice leaders in the country. We look forward to helping provide MGMA members the information and solutions they need

to improve their accounts receivable management. Especially this year, we also look forward to helping MGMA members successfully address challenges like [ICD-10](#) and the Affordable Care Act.”

At the upcoming MGMA 2014 [Financial Management and Payer Contracting Conference](#), Orlando, March 2-4, Ken Bradley, vice president, strategic planning and regulatory compliance at Navicure will present *Automate to Achieve Revenue Cycle Efficiencies and Optimal Performance*, a session on how to use data to improve practice finance, revenue cycle and business intelligence. Register for the conference [here](#).

Additional financial management resources for physicians and medical practice executives:

[MGMA In Practice blog](#)

[MGMA 2014 Financial Management and Payer Contracting Conference](#)

Solutions providers interested in MGMA’s executive partnership program or AdminiServe program should contact Pamela Platte at pplatte@mgma.org

[About MGMA](#)

The Medical Group Management Association (MGMA) helps create successful medical practices that deliver the highest-quality patient care. As the leading association for medical practice administrators and executives since 1926, MGMA helps improve members’ practices through exclusive member benefits, education, resources, news, information, advocacy and networking opportunities, and produces some of the most credible and robust medical practice economic data and data solutions in the industry. Through its industry-leading ACMPE board certification and Fellowship programs, MGMA advances the profession of medical practice management.

Through its national membership and 50 state affiliates, MGMA represents more than 33,000 medical practice administrators and executives in practices of all sizes, types, structures and specialties. MGMA is headquartered in Englewood, Colo., with a Government Affairs office in Washington, D.C.

[About Navicure](#)

Navicure’s healthcare payment solutions help provider organizations increase revenue, accelerate cash flow, and reduce cost from managing insurance claims and patient payments. Serving over 50,000 healthcare providers nationwide, Navicure’s technology solutions automate account receivables processes, including primary and secondary claims reimbursement; patient eligibility verification; rejected and denied claims management, including appeals; electronic remittance and posting; claims and remittance reporting and analysis; and patient statement and payment processing. Navicure’s solutions are supported by its unique 3-Ring® Client Service, which guarantees that a client service representative will answer every client call in three rings or less, even during times of transition such as 5010 and ICD-10.

Navicare is the exclusive clearinghouse solution of the MGMA AdminiServe® Partner Network and is an MGMA executive partner. The company received “Best in KLAS” distinctions for the claims and clearinghouse services market segment as part of the 2008, 2010 and 2012 Best in KLAS Awards: Software & Services report (www.KLASresearch.com). KLAS is a leading source of information on healthcare information technology vendor performance. Navicare also received the 2013 Gold Stevie Award for Healthcare Customer Service Team of the Year as part of the 2013 Stevie Awards for Sales and Customer Service.

Navicare is the founding sponsor of www.icd10hub.com, a free educational website devoted to making physician practices’ transitions to ICD-10 easier. Additionally, ICD-10 Analyzer by Navicare™ (www.navicare.com/icd10analyzer) is a complimentary online tool that enables medical billers to identify the ICD-9 codes that will most impact a user’s payer reimbursement and suggest corresponding ICD-10 codes. Navicare continues to be ranked among the fastest growing companies nationally in the Inc. 5000 and Deloitte Fast 500 rankings. For more information, please visit www.navicare.com.