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Contact: Brian Parrish
Dodge Communications
770-998-0500, ext. 226
bparrish@dodgecommunications.com

Colorado-based Billing Services Company Selects Navicare

Contract signals RCM vendor's continued national growth

ATLANTA, March 21, 2007—Navicare, a leading provider of Web-based revenue cycle management (RCM) solutions, today announced its new contract with ATD Resources. The Denver, CO-based, physician-owned billing company is utilizing Navicare's claims management, electronic remittance posting and secondary claims processing solutions to help reduce claims denials and appeals while also decreasing employee workload in this important area.

"We serve 60-70 providers and submit more than 140,000 claims each year, and believe that catching errors prior to payer submission and re-submission will ultimately enable us to improve our overall operational efficiency," said Bette Warn, executive director of ATD Resources. "We selected Navicare because the company supports hundreds of EDI connections, so we're able to process a greater number of electronic transactions by reaching all payers who offer electronic capabilities. We were also impressed with the comprehensive reporting capabilities."

Thousands of physicians in practices nationwide use Navicare's solutions to automate revenue cycle processes, including claims management, electronic remittance posting, secondary claims processing, advanced reporting, and ancillary services, such as patient statement processing, eligibility verification and data protection. The company's Dynamic Claims Status functionality enables claims to be easily tracked in any stage of processing and the cause of denials readily analyzed. A comprehensive reporting solution ensures that all levels within the organization—from billing staff to executive leadership—have tools at their fingertips to eliminate billing errors, identify payment trends and improve operational efficiency.

"Most practices and billing companies devote a great deal of time and resources to the claims management process," said James Denny, president and CEO of Navicare. "Our solutions enable these organizations to remove the burden of having staff follow up on claims denials and appeals – allowing them instead to focus on other revenue-generating activities."

About Navicare

Navicare provides automated, Web-based revenue cycle management (RCM) solutions that help physician practices improve operational efficiency and profitability. Serving thousands of physicians in practices nationwide, Navicare's solutions automate revenue cycle processes, including claims management, electronic remittance posting, secondary claims processing, advanced reporting, and ancillary services, such as patient statement processing, eligibility verification and data protection. For more information, please visit www.navicare.com.

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