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Minnesota Organizations Choose Navicare for Clearinghouse Services

Award-winning technology to help clients meet state mandates, improve claims submission process and ensure faster payment from insurance companies

Atlanta, September 21, 2009—Navicare, a leading Internet-based medical claims clearinghouse for physician practices, today announced the addition of two Minnesota-based organizations to its client roster. Heartland Orthopedic Specialists and Fond du Lac Human Services both selected Navicare's award-winning account receivables management solutions to improve claims management and increase profitability.

Navicare's Web-based account receivables management solutions automate receivables processes, including patient eligibility verification; primary and secondary claims reimbursement; rejected and denied claims management; electronic remittance posting; claims and remittance reporting and analysis; and patient statement processing. Through the use of these solutions, practices can improve their operating margins and enhance cash flow.

The company continues to enhance its service offerings as national and state regulations develop. One of the newest enhancements has been the addition of electronic claims processing for workers compensation, which evolved partly out of Minnesota mandates that require all claims to be submitted electronically. Through a partnership with P2P Stone River, an organization that has been exclusively focused on the workers' compensation electronic environment, Navicare clients in Minnesota are able to connect electronically to numerous worker's compensation payors.

"In addition to its superior customer service, we selected Navicare because of its workers comp electronic claims processing solution which will enable us to meet state mandates," said Missy Baas, patient account specialist for Heartland Orthopedic Specialists. "We are confident that incorporating their technology into our billing workflow will help streamline claims processing and improve our bottom line."

"Our previous claims submission process had limited reporting and edit capabilities, which led to claims errors and insurance rejections," said Amy Welsand, billing/accounts receivable manager for Fond du Lac Human Services. "We feel Navicare's advanced editing and reporting functionality will enable us to correct errors before submission, significantly decreasing the number of rejected claims."

"Adding two forward-thinking organizations to our client list is exciting, especially in a market like Minnesota where we continue to expand our client base," said Jim Denny, founder, president and CEO of Navicare. "We are certain that these organizations will see improved operating margins and increased profitability."

About Navicare

Navicare is a leading Internet-based medical claims clearinghouse that helps physician practices increase profitability through improved claims reimbursement and staff productivity. Serving over 15,000 physicians in practices nationwide, Navicare's solutions automate account receivables processes, including primary and secondary claims reimbursement; patient eligibility verification; rejected and denied claims management; electronic remittance and posting; claims and remittance reporting and analysis; and patient statement processing. Navicare's solution is supported by its unique 3 Ring™ Client Service. Navicare was ranked "Best in KLAS" for the clearinghouse services market segment as part of the 2008 *Top 20 Best in KLAS Awards* report (www.KLASresearch.com). Navicare has ranked among the fastest growing companies nationally in the 2007 and 2008 *Deloitte Fast 500* rankings, and 2008 and 2009 *Inc. 5000*. For more information, please visit www.navicare.com.