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Navicure and Healthwind Partner to Convert 190 Practices in First 30 Days

Healthcare Payments Firm Assumes Responsibility as Healthwind's Preferred Clearinghouse Vendor

Atlanta, January 16, 2014—[Navicure](#), a leading healthcare payment solutions provider for hospitals, physician practices and billing companies, today announced the company has entered into a strategic partnership with [Healthwind](#). The practice management system streamlines the way users access, analyze, and use patient data while Navicure's healthcare payment solutions help provider organizations increase revenue, accelerate cash flow, and reduce cost of managing insurance claims and patient payments.

In the first 30 days of the partnership, Navicure signed close to 200 new clients representing close to 450 providers in Oregon and Washington. Healthwind's selection and wholesale migration of clients to Navicure resulted from Healthwind's previous clearinghouse announcing that it would begin charging processing fees for many of its clients' claims.

"We believe that our clients should use the best revenue cycle solution available," said Craig Shaver, CEO of Healthwind. "For more than a decade, Navicure has proven they have the best healthcare payment solutions and services. Navicure's client service model, recognition from KLAS, alliance with MGMA and reputation gave us the confidence that they could convert our entire client base in less than 30 days, which is remarkable."

Jim Denny, co-founder and president of Navicure, added, "We're thrilled that Healthwind has selected us as their preferred clearinghouse. We know that changing technology vendors at any time can be stressful, but we are committed to fully implementing and training their clients so they don't experience any cash flow issues or slowdown in claims processing. We like a good challenge, and we're proving that we're up to it."

One of Navicure's first Healthwind clients, Denise Messer, administrative coordinator from Dedicated Women's Health Specialists, said, "They really helped us out in a pinch. When we heard that we would soon be required to pay service fees to our previous clearinghouse, and based on Healthwind's recommendation, we made the switch to Navicure. We're happy that Navicure could get us signed, enrolled, implemented and trained all within 30 days. The process went smoothly, and we expect that we'll be in good hands with Navicure, especially through ICD-10."

About Navicure

Navicure's healthcare payment solutions help provider organizations increase revenue, accelerate cash flow, and reduce cost from managing insurance claims and patient payments. Serving over 50,000 healthcare providers nationwide, Navicure's technology solutions automate account receivables processes, including primary and secondary claims reimbursement; patient eligibility verification; rejected and denied claims management, including appeals; electronic remittance and posting; claims and remittance reporting and analysis; and patient statement and payment processing. Navicure's solutions are supported

by its unique 3-Ring® Client Service which guarantees that a client service representative will answer every client call in three rings or less, even during times of transition such as 5010 and ICD-10.

Navicure is the exclusive revenue cycle solution of the MGMA AdminiServe® Partner Network. The company received "Best in KLAS" distinctions for the claims and clearinghouse services market segment as part of the 2008, 2010 and 2012 *Best in KLAS Awards: Software & Services* report (www.KLASresearch.com). KLAS is a leading source of information on healthcare information technology vendor performance. Navicure also received the 2013 Gold Stevie Award for Healthcare Customer Service Team of the Year as part of the 2013 Stevie Awards for Sales and Customer Service.

Navicure is the founding sponsor of www.icd10hub.com, a free educational website devoted to making physician practices' transitions to ICD-10 easier. Additionally, *ICD-10 Analyzer by Navicure* (navicure.com/icd10analyzer) is a complimentary online tool that enables medical billers to identify the ICD-9 codes that will most impact a user's payer reimbursement and suggest corresponding ICD-10 codes. Navicure continues to be ranked among the fastest growing companies nationally in the Inc. 5000 and Deloitte Fast 500 rankings. For more information, please visit www.navicure.com.

About Healthwind:

Healthwind is dedicated to providing technology solutions that empower the healthcare community. Our goal is to deliver superior information systems that support critical financial, clinical, administrative, and management decisions. Operating since 1983 in the Pacific Northwest, Healthwind has centered on innovation and excellence in customer support. Our strengths are derived from our staff's years of practical experience meeting the same challenges as the customers we serve. This experience, combined with feedback from our clients, is applied to create products that are efficient, intuitive and easy to use. In short, we understand how you work.

Our practice management system, Healthwind Insight, automates essential tasks such as accounts receivable, clinical scheduling, electronic claims and remittances, referral tracking, financial history, and provides a powerful set of reporting tools that sharpen your practice's ability to analyze and grow.

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